

Your Realty Leverage, Inc.

<https://yourrealtyleverage.com/job/assistant-team-leader-keller-williams-boston-metro-ma/>

Assistant Team Leader KELLER WILLIAMS BOSTON METRO, MA

Hiring organization
Your Realty Leverage, Inc.

Description

We are looking for a passionate leader with high integrity and a track record of business success. This individual is driven, compassionate and has a **passion for training and coaching**. They exhibit a **take-charge, results-oriented approach to situations and goals**, yet also thrive by seeing others achieve. They delight in knowing that they have attained success when the associates in the coaching program succeed. The coach will help recently licensed agents learn the real estate business through training and coaching, providing support by delivering skill set training and hands-on assistance.

Employment Type
Full-time

Date posted
April 12, 2022

Responsibilities

- Direct newly licensed agents through the new agent curriculum and online resources for contracts, Command, lead generation, script, and transaction processes
- Attend, participate in and lead group coaching and PC workshops
- Attend and lead Script Practice for all agents
- Provide training and additional training classes
- Meet weekly with newly licensed agents to review their key metrics and hold them accountable to the completion of actions

Qualifications

- Minimum 1-year real estate experience
- Prior coaching and leadership experience
- Track record of success in past jobs/tasks
- Superior goal setting, planning, accountability skills, and strong people skills
- Learning-based and passionate about training
- Have excellent problem-solving skills
- Proactive and positive attitude

Job Benefits

\$60,000 + Benefits + Bonus