

Your Realty Leverage, Inc.

https://yourrealtyleverage.com/?post_type=jobs&p=7461

Director of Growth FIVE DOORS NETWORK, REMOTE

Description

You live to make an impact, are driven by transformation, and want to leave a legacy. You are energetic, dynamic, and influential. You are on a leadership journey and want more for yourself and those around you. You operate with a high level of integrity, take initiative, and breathe belief in others. You like to play hard, win big and celebrate the success of others. You have risen to the top of leadership positions in every area of your business, career, and personal life. Your #1 trait is assertively growing companies through recruiting talented leaders. You're highly assertive, passionate, people-oriented, and operate with high urgency. You have strong communication skills and naturally connect with others. If this sounds like the next phase of your journey, there's only one way to find out.

Responsibilities

- Achieve member count goals through recruiting existing real estate businesses (teams) into the nationwide network
- Drive growth for the existing teams in the network
- Champion the adoption of FD systems, software, and models in the field
- Some travel is required

Qualifications

- Proven sales results
- Proven use of sales pipeline or funnels for growth
- Extraordinary people skills
- Leadership, strategy, team-building skills
- Sales
- B2B Sales
- Result Driven Marketing
- Team building / "Teamifying" Skills
- Modern software for business efficiency

Job Benefits

\$75,000-100,000 base+ bonus, potential for \$250,000+

Hiring organization

Your Realty Leverage, Inc.

Employment Type

Full-time

Job Location

Remote work possible

Base Salary

\$ 75,000 - \$ 100,000

Date posted

May 10, 2022