

# Your Realty Leverage, Inc.

<https://yourrealtyleverage.com/job/director-of-growth-keller-williams-top-of-the-rockies-breckenridge-co-us/>

## Director of Growth KELLER WILLIAMS TOP OF THE ROCKIES BRECKENRIDGE, CO US

### Hiring organization

Your Realty Leverage, Inc.

### Employment Type

Full-time

### Base Salary

\$ 72,000 - \$ 84,000

### Date posted

May 10, 2022

### Description

We are a ROCKET SHIP, looking for our next PILOT!

You are looking for leadership and flexibility. To be a part of a positive team environment. A great lifestyle with balance. You want to enjoy all that mountain life has to offer and still have an amazing career where you can make an impact. Sound like a dream come true? Keep reading!

You are focused on relationships, you are dynamic and energetic. You have a track record of success in every area of your business, career, and personal life. You are assertive, passionate, people-oriented, and operate with high urgency. You have strong communication skills and naturally, connect with others. You desire a pathway to ownership and the guidance to get there. If all of this has you saying, yes, please! Let's talk.

### Responsibilities

- Recruit sales associates
- Share value/opportunities story with all leadership and associates
- Oversee training for existing sales associates (new and experienced) in key areas of business
- Lead sales and business meetings
- Research competition and develop business prospecting and marketing strategies to successfully compete
- Facilitate regular sales meetings

### Qualifications

- Extraordinary people skills
- Leadership, management, and team-building skills
- Goal setting, planning, accountability skills
- Above-average recruiting skills
- Career development and training skills
- Top-producing sales success track record in the recent past
- Real estate knowledge, experience, emphasis on residential real estate

### Job Benefits

\$72,000 – \$84,000 base DOE + bonus – potential for \$150,000+