

# Your Realty Leverage, Inc.

<https://yourrealtyleverage.com/job/real-estate-recruiter-keller-williams-braintree-braintree-ma-us/>

## Real Estate Recruiter KELLER WILLIAMS BRAINTREE BRAINTREE, MA US

**Hiring organization**  
Your Realty Leverage, Inc.

### Description

We seek a dynamic, knowledgeable, and impressive individual who can share our vision and take us to the next level! This person will attract talent, teach and lead our team while being supported with Keller Williams's renowned world-class training. Someone interested in a tremendous opportunity with the potential to yield great financial rewards rather than just a job. This person is a top producer and has a track record of leadership. They have risen to the top of leadership positions in every area of their business, career, and personal life. They are highly assertive, passionate, people-oriented individuals who operate with high urgency.

**Employment Type**  
Full-time

**Base Salary**  
\$ 70,000 - \$ 75,000

**Date posted**  
January 25, 2022

They have strong communication skills and naturally connect with others. This person has the desire to build a dominant real estate company. They can prove this by demonstrating where they have used influence to recruit and lead others in their previous positions.

They are aligned with the Operating Principal's (OP) vision to achieve the Keller Williams Growth Initiative standards and Market Center goals!

Compensation: \$70,000 – \$75,000 + bonuses, profit share, medical and paid time off.

### Responsibilities

- Recruit sales associates – weekly (interview, select, hire)
- Share Market Center value and opportunities story with all Market Center leadership and associates
- Oversee training for existing sales associates (new and experienced) in key areas of business
- Lead sales and business meetings
- Research competition and develop business prospecting and marketing strategies to successfully compete
- Facilitate regular sales meetings
- Willingness to cold call

### Qualifications

- Extraordinary people skills
- Leadership, management, team-building skills
- Goal setting, planning, accountability skills
- Above-average hiring skills
- Career development and training skills
- Top-producing sales success track record in recent past
- Real estate knowledge, experience, emphasis on residential real estate

### Job Benefits

\$70,000 – \$75,000 yearly + bonuses